

पी.वी. मुरलीधर, भा.दू.से.  
मुख्य महा प्रबंधक  
**P.V. Muralidhar, ITS**  
Chief General Manager

**D.O. Lr. No. TA/CGMT-AP/Corr/2016**  
**Dated at HD the 4<sup>th</sup> April, 2016.**

Dear all,

The Andhra Pradesh Telecom Circle has shown the growth rate of around 8% for the Financial Year 2015-16 vis-à-vis 2014-15. Like to like comparison has been done segment wise. The details are given below:

YOY Revenue Comparison 2014 - 15 with 2015 - 16 (March'16 Flash)				
(Amount in Crores)				
Service	2014 - 15	2015 - 16	Diff	% Variation
Landline	413.75	401.16	-12.59	-3.04
Broadband	373.59	392.19	18.60	4.98
FTTH	7.10	12.36	5.25	73.94
USO Subsidy	8.13	2.21	-5.92	-72.84
WLL	7.91	4.89	-3.02	-38.21
<b>Total CFA</b>	<b>810.48</b>	<b>812.80</b>	<b>2.32</b>	<b>0.29</b>
GSM Prepaid	1004.88	1100.84	95.96	9.55
GSM Postpaid	91.84	97.31	5.46	5.95
Tower Sharing	11.81	19.43	7.62	64.57
<b>Total CM</b>	<b>1108.53</b>	<b>1217.58</b>	<b>109.05</b>	<b>9.84</b>
<b>EB (Circuits)</b>	<b>109.84</b>	<b>133.83</b>	<b>23.99</b>	<b>21.84</b>
<b>New Business</b>	<b>4.26</b>	<b>5.70</b>	<b>1.45</b>	<b>33.99</b>
<b>Other Income</b>	<b>24.25</b>	<b>47.27</b>	<b>23.02</b>	<b>94.94</b>
<b>Grand Total</b>	<b>2057.35</b>	<b>2217.18</b>	<b>159.83</b>	<b>7.77</b>

I congratulate all the Staff of Andhra Pradesh Circle for making this achievement possible. This is in fact a very good and significant achievement compared to the times when we are facing severe competition all around. I also congratulate all the SSA Heads and their team for constantly working to increase the revenue by taking necessary steps in this regard. I also congratulate the Officers and Staff of Circle Office for effective monitoring and follow up.

I request all the Staff to work with same zeal and enthusiasm for the increase of revenues in the current Financial Year also.

With best wishes,



(P.V. Muralidhar)

To

All the SSA Heads and Staff,  
A P Telecom Circle.

पंजीकृत कार्यालय : भारत संचार भवन, हरीशचन्द्र माथुर लेन, जनपथ, नई दिल्ली - 110 001.

निगम कार्यालय : भारत संचार भवन, हरीशचन्द्र माथुर लेन, जनपथ, नई दिल्ली - 110 001. वेबसाइट : www.bsnl.co.in

Regd. Office : Bharat Sanchar Bhawan, Harish Chandra Mathur Lane, Janpath, New Delhi - 110 001.

Corporate Office : Bharat Sanchar Bhawan, Harish Chandra Mathur Lane, Janpath, New Delhi - 110 001 Website : www.bsnl.co.in